

## Atawey expands Internationally with its First Contract in Italy!

Paris, June 24, 2024

Atawey is pleased to announce the installation of its first hydrogen refueling station in Italy, set for mid-2025, in collaboration with Techfem, a major player in the Italian energy sector. This project is part of a broad Italian initiative to produce renewable hydrogen to power buses and to blend in the gas network. This is a significant milestone for the Savoyard company, which aims to be among the top three European hydrogen station manufacturers by 2025. In line with this ambition, the company plans to open its Italian subsidiary by the end of 2024.

## An Evolutive Hydrogen Refueling Station at the Heart of a Major Project

It's official: Atawey's first station outside French borders will be in Italy! The Savoyard company received an order from Techfem to commission a hydrogen refueling station in Italy by mid-2025. As part of a comprehensive Italian hydrogen project, Techfem, an operator with over 40 years of experience in the Italian energy sector and acting as an EPC (engineering procurement & construction), has enlisted Atawey. The project aims to produce renewable hydrogen on-site using an electrolyzer powered by photovoltaic panels. This hydrogen will fuel buses through a scalable Atawey station and will also be injected into the local gas network.

Atawey is proud to contribute to this significant demonstration project in Italy, bringing its expertise in "compression, storage and distribution of hydrogen for mobility".

"We are extremely proud to sign our first European contract with Techfem in Italy. This project marks a major milestone in our international deployment strategy and confirms our position as a key player in hydrogen mobility in Europe. We are committed to developing european partnerships, aiming both at creating local value and combining skills to accelerate decarbonized mobility." said Geoffroy de Roffignac, Atawey's Commercial & Marketing Director.

## A Project Aligned with Atawey's Ambitious Goals

This order for an evolutive station materializes Atawey's ambition to be a leading European player in hydrogen mobility. This strategic project adds to the company's order book, which stands at nearly 25 million euros. Atawey, which views international expansion as a strategic priority, sought to develop rapidly in Italy. This collaboration is seen as a crucial opportunity to strengthen its presence in the high-potential hydrogen mobility market and plans to open its Italian subsidiary by the end of 2024.

Hydrogen is at the heart of Italy's energy strategy, highlighted by the publication of its PNRR (National Recovery and Resilience Plan) at the end of 2020; a key instrument to support hydrogen investment, particularly in the deployment of "Hydrogen Valleys," ecosystems combining hydrogen production and consumption.

Italy, which projects 70 AFIR stations (49 in urban nodes and 21 along the TEN-T), also reports several public and private investments. For example, in February 2024, NatPower announced a 100 million euro investment

in the construction of at least 100 hydrogen refueling stations over the next six years, with the first installation planned for this summer.

Additionally, in May 2024, Italy, Germany, and Austria signed a cooperation agreement to develop a hydrogen transport network from the southern Mediterranean to northern Europe.

These examples illustrate Italy's ambitious energy strategy, involving significant investments and international agreements to build extensive hydrogen infrastructure.

Atawey plans to go further. The company already has advanced discussions about other European projects.

"This first installation in Italy is a significant step in our company's international expansion. This project represents not only a substantial growth opportunity for Atawey but also a tangible commitment to the energy transition in Europe. Our decision to open a subsidiary in Italy is based on our approach to creating local value and contributing to the country's economy. Italy, with its ambitious hydrogen plan, is an ideal country to demonstrate the efficiency and reliability of our proven solutions. We are determined to continue exporting our expertise and playing a key role in the development of hydrogen mobility across the continent." declared Jean-Michel Amaré, President and co-founder of Atawey.

"The collaboration with a highly specialized technology provider like Atawey on a groundbreaking project in Italy confirms the pivotal role of Techfem in the green hydrogen sector and its ability to take on the relevant challenges in the mobility sector, by leveraging on its engineering and execution capabilities globally." declared Federico Ferrini, Managing Director of Techfem.

## **ABOUT ATAWEY**

In order to contribute to Europe's energy transition and the decarbonization of energy use, Atawey, a key player in hydrogen stations, is working with project developers who want to accelerate hydrogen mobility. Thanks to our technological expertise, our industrial know-how and the commitment of our teams, we can offer customized solutions through:

Services and support tailored to our customers' needs,

One of the widest ranges of high-performance, modular hydrogen refueling stations on the European market.

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